

**South Natomas TMA™
Board of Directors Meeting
Wednesday, February 14, 2018
Meeting Minutes**

I. Call to Order

SNTMA President Jennifer Elwood called the meeting to order at approximately 8:02AM on Wednesday, February 14, 2018 in the First Floor Conference Room at 2150 River Plaza Drive in Sacramento, CA. Attending were Jennifer Elwood, Jack Haskel, Scott Little (via telephone), Lupita Ruiz, Derrick Tsang (via telephone then in person), Bill Vanderslice and SNTMA staff Stephanie Merten and Jason Vitaich.

II. Approval of Previous Meeting's Minutes

A motion was made to approve the November 8, 2017 SNTMA Board Meeting Minutes. The motion was moved by Jack Haskel, seconded by Bill Vanderslice. The motion passed unanimously, 6:0.

III. New Business

A motion was made by Jack Haskel to approve the 2018 SNTMA budget (See attachment "A"). The motion was seconded by Derrick Tsang. The motion was passed unanimously, 6:0.

A motion was made by Lupita Ruiz to approve the Third Quarter 2017 SNTMA Financials (See attachment "B"). The motion was seconded by Jack Haskel. The motion passed unanimously, 6:0.

A motion was made by Bill Vanderslice to approve the Fourth Quarter 2017 SNTMA Financials (See attachment "C"). The motion was seconded by Jennifer Elwood. The motion passed unanimously, 6:0.

A motion was made by Jack Haskel to approve write-offs as uncollectible the following SNTMA member companies:

Accuracy Plus Reporting	\$100
Aiken Welch	\$225
Anixter	\$350
California Professional Firefighters	\$10,000
Community Health Charities of CA	\$450
Global Options, Inc.	\$450
IBM	\$944.25
Integra	\$495.30
Johanson & Associates	\$1,850
Reading Partners	\$800
Sacramento Covered	\$450
Southwest Securities, Inc.	\$1,050
Wayne C. Johnson & Associates	\$1,150
TOTAL	\$18,214.55

The motion was seconded by Jennifer Elwood. The motion passed unanimously, 6:0.

A motion was made by Jack Haskel to approve a Capital Improvements Subsidy request from Hines property management company in the amount of \$2,986. The motion was seconded by Jennifer Elwood. The motion passed unanimously, 6:0.

Executive Director Jason Vitaich delivered the following report:

- 2018 dues collection is going well, with \$244,783.10 (72%) of dues collected as of February 2018.

Stephanie Merten delivered the following Membership Report:

- **Commuter Club**
 - Continuing to identify enhancements
- **Campaigns and events promoted through the Commuter Club**
 - 1/16 emails to all Commute Coordinators regarding Save The Date for SNTMA Annual Meeting
 - 1/18 monthly email to all Commute Coordinators regarding SNTMA programs and benefits, Jibboom Street Bridge Closure and Annual Meeting Save The Date to friends and partners of the SNTMA
- **Programs**
 - Fifty carpool subsidies awarded for the month of January
 - Twenty-four low emissions subsidies awarded for the month of January
 - Six transit subsidies awarded for the month of January
 - Three AMTRAK subsidies awarded for the month of January
 - Six bicycle maintenance subsidies awarded for the month of January
 - Four hundred two Facebook “Likes”
 - Three people/four entries in the Monthly Facebook Contest in
- **Meetings**
 - 1/23 Marketing Meeting – Ordered Q1 promotional item
- **Other**
 - Sacramento Region Commuter Club prize raffle ended; SNTMA continues its weekly \$25 Amazon random gift card drawing and quarterly promotional item delivery for two hundred trip diary keepers
- **January Activities**
 - Deliver January subsidy checks, Facebook prizes and gas cards
 - Planning 3/15 SNTMA Annual Meeting (Topic – Business Resilience in the face of disaster)
 - Promote Bucks For Bikes program with a March 30th application deadline
 - Q1 3/28 Commuter Club Breakfast – Keynote Speaker City Councilman Jeff Harris, speaking about Sacramento’s new Bikeshare program

IV. Adjourn

The meeting adjourned at approximately 8:45AM. The next SNTMA Board meeting is scheduled for Wednesday, March 14, 2018 at 8:00 AM at 2150 River Plaza Drive, Sacramento, CA.

Respectfully submitted,

Jack Haskel
SNTMA Secretary

Account Name: 80. NATOMAS TRANSPORTATION MANAGEMENT ASB SN.
 Profit & Loss Budget Overview
 January through December 2018

	Jan 18	Feb 18	Mar 18	Apr 18	May 18	Jun 18	Jul 18	Aug 18	Sep 18	Oct 18	Nov 18	Dec 18	TOTAL
Ordinary Income/Expense													
Income													
40102 - Tenant Dues	27,500.00	27,500.00	27,500.00	27,500.00	27,500.00	27,500.00	27,500.00	27,500.00	27,500.00	27,500.00	27,500.00	27,500.00	330,000.00
40103 - Developer Dues	2,565.00	2,565.00	2,565.00	2,565.00	2,565.00	2,565.00	2,565.00	2,565.00	2,565.00	2,565.00	2,565.00	2,565.00	30,789.00
40106 - SACOG Grant	0.00	0.00	0.00	7,643.00	0.00	0.00	7,643.00	0.00	0.00	0.00	0.00	0.00	15,286.00
40107 - SACOG Bike Month Reimbursements	0.00	0.00	0.00	100.00	500.00	100.00	0.00	0.00	0.00	0.00	0.00	0.00	700.00
Total Income	30,065.00	30,065.00	30,065.00	37,808.00	30,565.00	30,155.00	37,708.00	30,065.00	30,065.00	30,065.00	30,065.00	30,065.00	376,766.00
Gross Profit	30,065.00	30,065.00	30,065.00	37,808.00	30,565.00	30,155.00	37,708.00	30,065.00	30,065.00	30,065.00	30,065.00	30,065.00	376,766.00
Expense													
Administrative Expenses													
Salaries and Wages													
60100 - Salary - Executive Director	5,579.00	5,579.00	5,579.00	5,579.00	5,579.00	5,579.00	5,579.00	5,579.00	5,579.00	5,579.00	5,579.00	5,582.00	78,951.00
60110 - Bonus - Executive Director	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,000.00	4,000.00
60120 - Salary - Member Services Mgr	4,389.00	4,389.00	4,389.00	4,389.00	4,389.00	4,389.00	4,389.00	4,389.00	4,389.00	4,389.00	4,389.00	4,388.00	52,677.00
60130 - Bonus - Member Services Mgr	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,000.00	2,000.00
Total Salaries and Wages	10,968.00	10,968.00	10,968.00	10,968.00	10,968.00	10,968.00	10,968.00	10,968.00	10,968.00	10,968.00	10,968.00	16,980.00	137,628.00
Payroll Expenses													
60300 - Employee Benefits	1,131.00	1,131.00	1,131.00	1,131.00	1,131.00	1,131.00	1,162.00	1,162.00	1,162.00	1,162.00	1,162.00	1,162.00	13,758.00
60325 - Payroll Fee - Staff Resources	275.00	275.00	275.00	275.00	275.00	275.00	275.00	275.00	275.00	275.00	275.00	275.00	3,300.00
60360 - Payroll Taxes	1,165.50	1,165.50	1,165.50	806.50	806.50	806.50	806.50	806.50	806.50	883.50	883.50	883.50	10,986.00
60425 - 401(k) Match	316.42	316.42	316.42	316.42	316.42	316.42	316.42	316.42	316.42	316.42	316.42	316.42	3,797.04
60490 - Workers Compensation Insurance	138.00	138.00	138.00	138.00	139.00	139.00	138.00	139.00	139.00	152.00	152.00	152.00	1,703.00
Total Payroll Expenses	3,025.92	3,025.92	3,025.92	2,666.92	2,667.92	2,667.92	2,697.92	2,698.92	2,698.92	2,788.92	2,788.92	2,788.92	33,544.04
Total Administrative Expenses	13,993.92	13,993.92	13,994.92	13,634.92	13,635.92	13,635.92	13,665.92	13,666.92	13,666.92	13,756.92	13,756.92	19,768.92	171,172.04

**80. NATOMAS TRANSPORTATION MANAGEMENT ASSN.
 Profit & Loss Budget Overview
 January through December 2018**

	Jan 18	Feb 18	Mar 18	Apr 18	May 18	Jun 18	Jul 18	Aug 18	Sep 18	Oct 18	Nov 18	Dec 18	TOTAL
Operating Expenses													
61000 - Automobile Expense	80.00	80.00	80.00	80.00	80.00	80.00	80.00	80.00	80.00	80.00	80.00	80.00	960.00
61005 - Board Member Chrs	0.00	0.00	500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	500.00
61010 - Business Tax	0.00	0.00	0.00	0.00	0.00	110.00	0.00	0.00	0.00	0.00	0.00	0.00	110.00
61015 - Depreciation	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	360.00
61025 - Dues and Subscriptions	907.00	0.00	0.00	150.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,057.00
61050 - Insurance	0.00	0.00	0.00	0.00	0.00	2,100.00	0.00	0.00	0.00	0.00	0.00	0.00	2,100.00
61700 - Meats and Entertainment	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	600.00
61725 - Office Expense	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	2,400.00
61730 - Professional Fees													
63401 - Accounting	350.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00	4,200.00
63403 - Audit	0.00	0.00	0.00	0.00	0.00	4,500.00	0.00	0.00	0.00	0.00	0.00	0.00	4,500.00
63404 - Computer Administration (IT)	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	1,200.00
63405 - Legal	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	600.00
63406 - Bank Service and Finance Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 61725 - Professional Fees	500.00	500.00	500.00	500.00	500.00	5,000.00	500.00	500.00	500.00	500.00	500.00	500.00	10,500.00
61735 - Rent	696.00	696.00	696.00	696.00	706.00	706.00	706.00	706.00	706.00	706.00	706.00	706.00	8,432.00
62300 - Staff Seminars and Travel	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	600.00
62300 - Telephone and Utilities	490.00	490.00	490.00	490.00	490.00	490.00	490.00	490.00	490.00	490.00	490.00	490.00	5,880.00
Total Operating Expenses	3,003.00	2,096.00	2,596.00	2,245.00	2,106.00	8,816.00	2,106.00	2,106.00	2,106.00	2,106.00	2,106.00	2,106.00	33,499.00

	Jan 18	Feb 18	Mar 18	Apr 18	May 18	Jun 18	Jul 18	Aug 18	Sep 18	Oct 18	Nov 18	Dec 18	TOTAL
56065 - Major Capital Improvements (a)													0.00
Total Other Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Net Other Income	120.00	120.00	120.00	120.00	120.00	120.00	120.00	120.00	120.00	120.00	120.00	120.00	1,440.00
Net Income	-3,891.92	-3,150.92	-6,751.92	-7,873.92	4,452.08	-3,997.92	12,225.08	4,281.08	4,216.08	2,826.08	3,026.08	-1,594.92	3,764.96
(a)													
CONTINGENT EXPENSES - expenses allocated for programs contingent upon availability of participation to be funded by reserve accounts : RCB CD \$127,136; ML Money Market \$80,176 ; ML Reserve \$45,171 ; (all balances as of September 30, 2017);													

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.
Statement of Financial Position
 As of September 30, 2017

Substantially All Disclosures Required by GAAP Omitted

	<u>Sep 30, 17</u>
ASSETS	
Current Assets	
Checking/Savings	
10100 - Checking - River City Bank	20,794.27
10200 - Liquid CD - River City Bank	127,136.22
10400 - PayPal	3,050.00
10900 - Money Market - Merrill Lynch	<u>45,176.66</u>
Total Checking/Savings	196,157.15
Accounts Receivable	
11000 - Accounts Receivable	40,659.05
11507 - Tenant Dues 2010	<u>350.00</u>
Total Accounts Receivable	41,009.05
Other Current Assets	
12505 - Employee Cash Advance	25.88
12501 - Prepaid Rent	<u>712.90</u>
Total Other Current Assets	<u>738.78</u>
Total Current Assets	237,904.98
Fixed Assets	
13000 - Furniture and Equipment	4,175.97
13500 - Accumulated Depreciation	<u>-3,461.97</u>
Total Fixed Assets	714.00
Other Assets	
18000 - Merrill Lynch Reserve Account	<u>42,626.87</u>
Total Other Assets	<u>42,626.87</u>
TOTAL ASSETS	<u>281,245.85</u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Credit Cards	
20210 - Visa Credit Card	<u>908.67</u>
Total Credit Cards	908.67
Other Current Liabilities	
20300 - Accrued Wages	13,542.31
20400 - Deferred Revenue	81,577.46
2100 - Payroll Liabilities	<u>607.27</u>
Total Other Current Liabilities	<u>95,727.04</u>
Total Current Liabilities	<u>96,635.71</u>
Total Liabilities	96,635.71
Equity	
39000 - Net Assets	142,717.32
Net Income	<u>41,892.82</u>
Total Equity	<u>184,610.14</u>
TOTAL LIABILITIES & EQUITY	<u>281,245.85</u>

**SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.
 SUPPLEMENTAL Statement of Activities
 January through September 2017**

	<u>Jul - Sep 17</u>	<u>Budget</u>	<u>Jan - Sep 17</u>	<u>YTD Budget</u>	<u>Annual Budget</u>
Ordinary Income/Expense					
Income					
40102 - Tenant Dues	81,652.46	75,000.00	229,057.44	225,000.00	300,000.00
40103 - Developer Dues	0.00	7,695.00	30,789.78	23,085.00	30,780.00
40105 - SACOG Grant	0.00	0.00	29,748.00	0.00	0.00
40107 - SACOG Bike Month Reimbursements	0.00	0.00	0.00	0.00	0.00
40108 - TIER II - SACOG	0.00	0.00	0.00	0.00	0.00
40109 - Sac Metro Air Quality Grants	0.00	0.00	0.00	0.00	0.00
Total Income	81,652.46	82,695.00	289,595.22	248,085.00	330,780.00
Gross Profit	81,652.46	82,695.00	289,595.22	248,085.00	330,780.00
Expense					
Administrative Expenses					
Salaries and Wages					
50100 - Salary - Executive Director	20,438.25	18,978.78	58,395.00	56,936.34	75,915.12
50110 - Bonus - Executive Director	0.00	0.00	0.00	0.00	3,000.00
50120 - Salary - Member Services Mgr	13,636.21	12,662.82	38,960.60	37,988.46	50,651.28
50130 - Bonus - Member Services Mgr	0.00	0.00	0.00	0.00	1,500.00
Total Salaries and Wages	34,074.46	31,641.60	97,355.60	94,924.80	131,066.40
Payroll Expenses					
50300 - Employee Benefits	4,006.74	3,393.00	12,982.95	10,179.00	13,572.00
50325 - Payroll Fees - Staff Resources	428.88	825.00	1,425.12	2,475.00	3,300.00
50350 - Payroll Taxes	2,604.00	3,496.50	8,140.00	10,489.50	13,986.00
50400 - Worker's Compensation Insurance	118.39	416.00	531.89	1,249.00	1,705.00
50425 - 401(k) Match	876.18	949.26	2,774.57	2,847.78	3,797.04
Total Payroll Expenses	8,034.19	9,079.76	25,854.53	27,240.28	36,360.04

For Management Purposes Only

**SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.
 SUPPLEMENTAL Statement of Activities
 January through September 2017**

Ordinary Income/Expense	Jul - Sep 17	Budget	Jan - Sep 17	YTD Budget	Annual Budget
Total Administrative Expenses	42,108.65	40,721.36	123,210.13	122,165.08	167,426.44
Operating Expenses					
51000 - Automobile Expense	0.00	240.00	0.00	720.00	960.00
51010 - Business Tax	0.00	0.00	0.00	0.00	0.00
51015 - Depreciation	135.00	90.00	405.00	270.00	360.00
51025 - Dues and Subscriptions	289.00	0.00	289.00	150.00	1,207.00
51050 - Insurance	2,961.87	2,100.00	4,932.12	2,100.00	2,100.00
51700 - Meals and Entertainment	141.88	150.00	479.40	450.00	600.00
51725 - Office Expense	1,208.38	600.00	2,688.70	1,800.00	2,400.00
51730 - Professional Fees					
53401 - Accounting	1,595.00	1,050.00	4,080.00	3,150.00	4,200.00
53403 - Audit	4,350.00	0.00	4,350.00	5,200.00	5,200.00
53404 - Computer Administration (IT)	0.00	300.00	1,200.00	900.00	1,200.00
53405 - Legal	160.42	150.00	160.42	450.00	600.00
43406 - Bank Service and Finance Fees	2.10	0.00	216.24	0.00	0.00
Total 51730 - Professional Fees	6,107.52	1,500.00	10,006.66	9,700.00	11,200.00
51735 - Rent	2,138.70	2,118.00	6,346.54	6,324.00	8,442.00
51750 - Staff Seminars and Travel	0.00	150.00	43.00	450.00	600.00
52300 - Telephone and Utilities	937.41	1,470.00	4,491.88	4,410.00	5,880.00
Total Operating Expenses	13,919.76	8,418.00	29,682.30	26,374.00	33,749.00
Membership Programs & Outreach					

For Management Purposes Only

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.
SUPPLEMENTAL Statement of Activities
 January through September 2017

Ordinary Income/Expense	Jul - Sep 17	Budget	Jan - Sep 17	YTD Budget	Annual Budget
Subsidies					
51200 · Guaranteed Ride Home	0.00	71.80	49.50	177.54	177.54
51400 · Vanpool Subsidy	0.00	0.00	0.00	110.00	110.00
51450 · Carpool Subsidy	7,200.00	6,100.00	20,600.00	19,892.92	24,942.92
51475 · RT Pass Subsidy	600.00	400.00	1,575.00	2,500.00	2,850.00
51500 · Transit					
51501 · Amtrak	300.00	600.00	1,150.00	2,100.00	2,600.00
51500 · Transit - Other	600.00	400.00	2,400.00	600.00	1,050.00
Total 51500 · Transit	900.00	1,000.00	3,550.00	2,700.00	3,650.00
56010 · Bike Subsidy - Purchase	0.00	0.00	14,313.27	14,400.00	14,400.00
56015 · Bike Subsidy - Maintenance	1,800.00	1,200.00	4,350.00	7,400.00	9,000.00
56055 · Capital Improvements Program	5,128.00	0.00	16,279.00	2,500.00	2,500.00
56066 · Residential Car Charging Subsidy	1,000.00	0.00	3,162.99	10,000.00	10,000.00
56067 · Walking Subsidy	200.00	900.00	1,100.00	2,700.00	3,600.00
56068 · High Efficiency Auto Subsidy	3,700.00	3,750.00	10,600.00	11,250.00	15,000.00
56069 · Commuter Bike Subsidy-Purchase	924.31	0.00	924.31	824.56	824.56
Total Subsidies	21,452.31	13,421.80	76,504.07	74,455.02	87,055.02
Programs					
56005 · Bike Safety Clinics	400.00	100.00	400.00	700.00	900.00
56008 · Bike Share Program	844.31	0.00	844.31	3,750.00	3,750.00

For Management Purposes Only

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.
SUPPLEMENTAL Statement of Activities
 January through September 2017

Ordinary Income/Expense	Jul - Sep 17	Budget	Jan - Sep 17	YTD Budget	Annual Budget
Total Programs	1,244.31	100.00	1,244.31	4,450.00	4,650.00
Outreach					
51505 - Property Manager Appreciation	0.00		700.00		
51595 - Marketing and Promotion Mat.					
52550 - Ice Cream Socials	1,149.37	485.00	1,554.47	1,940.00	1,940.00
51595 - Marketing and Promotion Mat. - Other	2,552.56	2,305.00	4,761.83	8,815.00	9,220.00
Total 51595 - Marketing and Promotion Mat.	3,701.93	2,790.00	6,316.30	10,755.00	11,160.00
51600 - Commuter Club					
51590 - Commuter Club Incentives	427.00	375.00	956.04	1,125.00	1,500.00
52541 - CC Website Development	0.00	498.00	1,949.00	1,494.00	2,000.00
51600 - Commuter Club - Other	52.00		104.00		
Total 51600 - Commuter Club	479.00	873.00	3,009.04	2,619.00	3,500.00
51804 - Annual Meeting					
51808 - Annual Member Recognition	0.00	0.00	0.00	0.00	1,695.00
51804 - Annual Meeting - Other	0.00	0.00	3,706.67	4,000.00	4,000.00
Total 51804 - Annual Meeting	0.00	0.00	3,706.67	4,000.00	5,695.00
52400 - Sponsorship	1,000.00	1,000.00	1,000.00	1,435.00	1,435.00
56002 - Bike Commute Month	0.00	40.00	1,068.47	2,753.13	2,753.13
56003 - Quarterly Educational Lunches	0.00	350.00	416.10	1,050.00	1,400.00
56070 - Facebook Contests and Incentive	50.00	480.00	1,074.49	1,890.00	2,370.00
Total Outreach	5,230.93	5,533.00	17,291.07	24,502.13	28,313.13
Total Membership Programs & Outreach	27,927.55	19,054.80	95,039.45	103,407.15	120,018.15

For Management Purposes Only

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.
SUPPLEMENTAL Statement of Activities
 January through September 2017

	Jul - Sep 17	Budget	Jan - Sep 17	YTD Budget	Annual Budget
Ordinary Income/Expense					
Total Expense	83,955.96	68,194.16	247,931.88	251,946.23	321,193.59
Net Ordinary Income	-2,303.50	14,500.84	41,663.34	-3,861.23	9,586.41
Other Income/Expense					
Other Income					
40205 · Realized Gain/Loss	0.00		-116.97		
Unrealized Net Gain/Loss	0.00	0.00	14.17	0.00	0.00
40200 · Interest Income	133.26	360.00	332.28	1,080.00	1,440.00
Total Other Income	133.26	360.00	229.48	1,080.00	1,440.00
Other Expense					
56065 · Major Capital Improvements	0.00	0.00	0.00	30,000.00	30,000.00
Suspense	0.00	0.00	0.00	0.00	0.00
Total Other Expense	0.00	0.00	0.00	30,000.00	30,000.00
Net Other Income	133.26	360.00	229.48	-28,920.00	-28,560.00
Net Income	-2,170.24	14,860.84	41,892.82	-32,781.23	-18,973.59

For Management Purposes Only

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.
 Quarterly Investment Policy Report
 As of September 30, 2017

Business Banking Account		Total	Investment Type	Investment Return (APR)	Maturity Date
Cash in River City Checking	\$	20,794.27	Cash/Cash Eqv	0.0%	NA
Business Banking Account SubTotal		\$ 20,794.27			
Business Checking Account		Total	Investment Type	Investment Return (APR)	Maturity Date
Cash in PayPal	\$	3,050.00	Cash/Cash Eqv	0.0%	NA
Business Checking Account SubTotal		\$ 3,050.00			
Operating Reserve Account		Total	Investment Type	Investment Return (APR)	Maturity Date
River City Bank Liquid CD	\$	127,136.22	Cash/Cash Eqv	0.31%	Monthly
Merrill Lynch Money Market	\$	45,176.66	Cash/Cash Eqv	0.08%	NA
Operating Reserve Account SubTotal		\$ 172,312.88			
Capital Investment Account		Total	Investment Type	Investment Return (APR)	Maturity Date
Merrill Lynch Reserve Account	\$	42,626.87	Cash/Cash Eqv	NA	NA
Change In Investment Value	\$	-			
Capital Investment Account SubTotal		\$ 42,626.87			
Grand Total		\$ 238,784.02			

Average Monthly Revenue Estimate \$ 27,565.00
 Average Monthly Expense Estimate \$ 30,000.00

Account	Total (\$)	Cash Flow Guidelines			
		Months Available	Minimum	Target	Maximum
Business Banking Account	\$ 20,794	0.7	2	3	4
Business Checking Account	\$ 3,050	0.1			
Operating Reserve Account	\$ 172,313	5.7	4	9	12
Capital Investment Account	\$ 42,627	1.4	0	3	6
Total	\$ 238,784				

Account	Total (\$)	Asset Allocation Guidelines			
		Percentage	Minimum	Target	Maximum
Cash/Cash Equivalent	\$ 238,784	85%	50%	75%	100%
Fixed Income	\$ -	0%	0%	25%	40%
Equity	\$ 41,893	15%	0%	0%	10%
Total	\$ 280,677				

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.
A/R Aging Summary
As of September 30, 2017

	Current	1 - 30	31 - 60	61 - 90	> 90	TOTAL
Accuracy Plus Reporting, Inc	0.00	0.00	0.00	0.00	100.00	100.00
American Funds-c	0.00	0.00	0.00	0.00	0.00	0.00
Anixter	0.00	0.00	0.00	0.00	350.00	350.00
California Human Development	0.00	0.00	0.00	0.00	1,527.00	1,527.00
California Professional Firefighters	0.00	0.00	0.00	0.00	10,000.00	10,000.00
Californians For Quality Early Learning	0.00	0.00	0.00	0.00	450.00	450.00
Caltrop	0.00	0.00	0.00	0.00	1,425.15	1,425.15
Comcast	0.00	0.00	0.00	0.00	3,484.00	3,484.00
Community Health Charities of CA	0.00	0.00	0.00	0.00	450.00	450.00
CQEL	0.00	0.00	0.00	0.00	975.00	975.00
Dan Parrish Insurance Services	0.00	0.00	0.00	0.00	800.00	800.00
Dept. of Food & Agriculture, State of CA	0.00	0.00	0.00	0.28	0.00	0.28
Dequine & Associates	0.00	0.00	0.00	0.00	450.00	450.00
FOODSCO #355	0.00	0.00	0.00	0.00	8,784.50	8,784.50
Global Options, Inc.	0.00	0.00	0.00	0.00	450.00	450.00
IBM	0.00	0.00	0.00	0.00	944.25	944.25
Integra	0.00	0.00	0.00	0.00	495.30	495.30
Johanson & Associates	0.00	0.00	0.00	0.00	1,850.00	1,850.00
Kitchell	0.00	0.00	0.00	0.00	1,571.17	1,571.17
Konica Minolta Business Solutions	0.00	0.00	0.00	0.00	1,150.00	1,150.00
New Horizons	0.00	0.00	0.00	0.00	592.97	592.97
Passport Health Communications	0.00	0.00	0.00	0.00	0.00	0.00
PG & E Natomas Park	0.00	0.00	0.00	0.00	350.00	350.00
Ratto Law Firm	0.00	0.00	0.00	0.00	-87.50	-87.50
Reading Partners	0.00	0.00	0.00	0.00	800.00	800.00
RR Donnelly	0.00	0.00	0.00	0.00	450.00	450.00
Sac Region Comm To End Homelessness	0.00	0.00	0.00	0.00	975.00	975.00
Sacramento Area Council Govts	0.00	0.00	0.00	0.00	-14,480.87	-14,480.87
Sacramento Covered	0.00	0.00	0.00	0.00	450.00	450.00
Sierra Nevada Journey	0.00	0.00	0.00	0.00	975.00	975.00
SMAQMD	0.00	0.00	0.00	0.00	5,000.00	5,000.00
State Street	0.00	0.00	0.00	0.00	8,472.95	8,472.95
Sutter Suite 150	0.00	0.00	0.00	0.00	2,099.85	2,099.85
Thanh T. Foxx, Inc.	0.00	0.00	0.00	0.00	800.00	800.00
Wayne C. Johnson & Associates	0.00	0.00	0.00	0.00	1,150.00	1,150.00
TOTAL	0.00	0.00	0.00	0.28	41,008.77	41,009.05

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.
A/R Aging Detail
As of September 30, 2017

	Type	Date	Num	Name	Terms	Due Date	Aging	Open Balance
Current								
Total Current								
1 - 30								
Total 1 - 30								
31 - 60								
Total 31 - 60								
61 - 90								
	Invoice	07/19/2017	1312	Dept. of Food & Agriculture, State of CA	Due Upon Receipt	07/19/2017	73	0.28
Total 61 - 90								0.28
> 90								
	Invoice	01/01/2010	105	Johanson & Associates	Due Upon Receipt	01/01/2010	2,820	350.00
	Invoice	01/02/2012	103	Johanson & Associates	Due Upon Receipt	01/02/2012	2,098	350.00
	Invoice	01/01/2014	818	Johanson & Associates	Due Upon Receipt	01/01/2014	1,368	350.00
	Invoice	01/01/2015	809	Johanson & Associates	Due Upon Receipt	01/01/2015	1,003	350.00
	Invoice	01/01/2015	813	Konica Minolta Business Solutions	Due Upon Receipt	01/01/2015	1,003	350.00
	Invoice	01/01/2015	839	PG & E Natomas Park	Due Upon Receipt	01/01/2015	1,003	350.00
	Invoice	01/01/2015	888	Wayne C. Johnson & Associates	Due Upon Receipt	01/01/2015	1,003	350.00
	General Journal	03/31/2015	PG0315-05	American Funds-c				940.16
	General Journal	04/01/2015	PG0415-01	American Funds-c				-940.16
	Invoice	05/06/2015	900	CQEL	Due Upon Receipt	05/06/2015	878	175.00
	Invoice	05/06/2015	901	Sac Region Comm To End Homelessness	Due Upon Receipt	05/06/2015	878	175.00
	Invoice	05/06/2015	902	Sierra Nevada Journey	Due Upon Receipt	05/06/2015	878	175.00
	Invoice	06/10/2015	904	California Professional Firefighters	Due Upon Receipt	06/10/2015	843	5,000.00
	Invoice	01/01/2016	915	Aristar	Due Upon Receipt	01/01/2016	838	350.00
	Invoice	01/01/2016	941	California Human Development	Due Upon Receipt	01/01/2016	838	610.80
	Invoice	01/01/2016	944	California Professional Firefighters	Due Upon Receipt	01/01/2016	838	5,000.00
	Invoice	01/01/2016	962	Comcast	Due Upon Receipt	01/01/2016	838	1,385.60
	Invoice	01/01/2016	968	CQEL	Due Upon Receipt	01/01/2016	838	350.00
	Invoice	01/01/2016	969	Dan Parrish Insurance Services	Due Upon Receipt	01/01/2016	838	350.00
	Invoice	01/01/2016	1016	Konica Minolta Business Solutions	Due Upon Receipt	01/01/2016	838	350.00
	Invoice	01/01/2016	1032	New Horizons	Due Upon Receipt	01/01/2016	838	502.97
	Invoice	01/01/2016	1062	Reading Partners	Due Upon Receipt	01/01/2016	838	350.00
	Invoice	01/01/2016	1063	Sierra Nevada Journey	Due Upon Receipt	01/01/2016	838	350.00
	Invoice	01/01/2016	1068	Sac Region Comm To End Homelessness	Due Upon Receipt	01/01/2016	838	350.00
	Invoice	01/01/2016	1080	Thanh T. Fox, Inc.	Due Upon Receipt	01/01/2016	838	350.00
	Invoice	01/01/2016	1093	Wayne C. Johnson & Associates	Due Upon Receipt	01/01/2016	838	350.00
	Invoice	06/16/2016	1104	SMAQMD	Due Upon Receipt	06/16/2016	471	4,500.00
	Invoice	06/16/2016	1105	SMAQMD	Due Upon Receipt	06/16/2016	471	500.00
	Credit Memo	07/13/2016	1114	Ratto Law Firm		07/13/2016	444	-87.50
	Payment	10/14/2016	1102251490	Sacramento Area Council Govts				-14,460.87
	Invoice	01/02/2017	1122	Accuracy Plus Reporting, Inc	Due Upon Receipt	01/02/2017	271	100.00
	Invoice	01/02/2017	1153	California Human Development	Due Upon Receipt	01/02/2017	271	918.20
	Invoice	01/02/2017	1156	Californians For Quality Early Learning	Due Upon Receipt	01/02/2017	271	450.00
	Invoice	01/02/2017	1158	Caltop	Due Upon Receipt	01/02/2017	271	1,425.15
	Invoice	01/02/2017	1173	Comcast	Due Upon Receipt	01/02/2017	271	2,078.40
	Invoice	01/02/2017	1175	Community Health Charities of CA	Due Upon Receipt	01/02/2017	271	450.00
	Invoice	01/02/2017	1177	CQEL	Due Upon Receipt	01/02/2017	271	450.00
	Invoice	01/02/2017	1179	Dan Parrish Insurance Services	Due Upon Receipt	01/02/2017	271	450.00
	Invoice	01/02/2017	1182	Dequine & Associates	Due Upon Receipt	01/02/2017	271	450.00
	Invoice	01/02/2017	1195	FOODSCO #355	Due Upon Receipt	01/02/2017	271	8,784.50
	Invoice	01/02/2017	1199	Global Options, Inc.	Due Upon Receipt	01/02/2017	271	450.00
	Invoice	01/02/2017	1217	Integra	Due Upon Receipt	01/02/2017	271	495.30
	Invoice	01/02/2017	1221	Johanson & Associates	Due Upon Receipt	01/02/2017	271	450.00
	Invoice	01/02/2017	1225	Konica Minolta Business Solutions	Due Upon Receipt	01/02/2017	271	450.00
	Invoice	01/02/2017	1256	Reading Partners	Due Upon Receipt	01/02/2017	271	450.00
	Invoice	01/02/2017	1260	RR Donnelly	Due Upon Receipt	01/02/2017	271	450.00
	Invoice	01/02/2017	1263	Sacramento Covered	Due Upon Receipt	01/02/2017	271	450.00
	Invoice	01/02/2017	1266	Sierra Nevada Journey	Due Upon Receipt	01/02/2017	271	450.00
	Invoice	01/02/2017	1271	Sac Region Comm To End Homelessness	Due Upon Receipt	01/02/2017	271	450.00
	Invoice	01/02/2017	1273	State Street	Due Upon Receipt	01/02/2017	271	6,472.95
	Invoice	01/02/2017	1280	Sutter Suite 150	Due Upon Receipt	01/02/2017	271	2,099.85
	Invoice	01/02/2017	1283	Thanh T. Fox, Inc.	Due Upon Receipt	01/02/2017	271	450.00
	Invoice	01/02/2017	1286	IBM	Due Upon Receipt	01/02/2017	271	944.25
	Invoice	01/02/2017	1294	Wayne C. Johnson & Associates	Due Upon Receipt	01/02/2017	271	450.00

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.
A/R Aging Detail
As of September 30, 2017

	Invoice	01/02/2017	1304	Kitchell	Due Upon Receipt	01/02/2017	271	1,571.17
	Payment	01/27/2017	1079050	Passport Health Communications				-2,054.70
	Payment	02/28/2017	1102304419	Sacramento Area Council Govts				-14,874.00
	General Journal	03/31/2017	PB062016-2	Passport Health Communications				2,054.70
	Invoice	06/02/2017	1310	Alian Welch		06/02/2017	120	225.00
	Invoice	06/30/2017	1316	Sacramento Area Council Govts	Due Upon Receipt	06/30/2017	92	14,874.00
Total > 90								41,006.77
TOTAL								41,006.05

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.
Statement of Financial Position
 As of December 31, 2017

Substantially All Disclosures Required by GAAP Omitted

	<u>Dec 31, 17</u>
ASSETS	
Current Assets	
Checking/Savings	
10100 · Checking - River City Bank	31,650.68
10200 · Liquid CD - River City Bank	42,847.22
10400 · PayPal	4,950.00
10900 · Money Market - Merrill Lynch	45,192.41
Total Checking/Savings	<u>124,640.31</u>
Accounts Receivable	
11000 · Accounts Receivable	40,982.47
11507 · Tenant Dues 2010	350.00
Total Accounts Receivable	<u>41,332.47</u>
Other Current Assets	
12505 · Employee Cash Advance	25.88
12501 · Prepaid Rent	712.90
Total Other Current Assets	<u>738.78</u>
Total Current Assets	166,711.56
Fixed Assets	
13000 · Furniture and Equipment	4,175.97
13500 · Accumulated Depreciation	-3,596.97
Total Fixed Assets	<u>579.00</u>
Other Assets	
18000 · Merrill Lynch Reserve Account	42,641.74
Total Other Assets	<u>42,641.74</u>
TOTAL ASSETS	<u><u>209,932.30</u></u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Credit Cards	
20210 · Visa Credit Card	1,931.38
Total Credit Cards	<u>1,931.38</u>
Other Current Liabilities	
20300 · Accrued Wages	5,677.45
2100 · Payroll Liabilities	294.00
Total Other Current Liabilities	<u>5,971.45</u>
Total Current Liabilities	<u>7,902.83</u>
Total Liabilities	7,902.83
Equity	
39000 · Net Assets	142,717.32
Net Income	59,312.15
Total Equity	<u>202,029.47</u>
TOTAL LIABILITIES & EQUITY	<u><u>209,932.30</u></u>

No assurance is provided on this financial statement.

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.
SUPPLEMENTAL Statement of Activities
 January through December 2017

Substantially All Disclosures Required by GAAP Omitted

	Jan - Dec 17	Budget	Jan - Dec 17	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
40102 · Tenant Dues	311,684.90	300,000.00	311,684.90	300,000.00	300,000.00
40103 · Developer Dues	30,789.78	30,780.00	30,789.78	30,780.00	30,780.00
40105 · SACOG Grant	44,208.87	0.00	44,208.87	0.00	0.00
40107 · SACOG Bike Month Reimbursements	0.00	0.00	0.00	0.00	0.00
40108 · TIER II - SACOG	0.00	0.00	0.00	0.00	0.00
40109 · Sac Metro Air Quality Grants	500.00	0.00	500.00	0.00	0.00
Total Income	387,183.55	330,780.00	387,183.55	330,780.00	330,780.00
Gross Profit	387,183.55	330,780.00	387,183.55	330,780.00	330,780.00
Expense					
Administrative Expenses					
Salaries and Wages					
50100 · Salary - Executive Director	84,753.50	75,915.12	84,753.50	75,915.12	75,915.12
50110 · Bonus - Executive Director	0.00	3,000.00	0.00	3,000.00	3,000.00
50120 · Salary - Member Services Mgr	56,044.78	50,651.28	56,044.78	50,651.28	50,651.28
50130 · Bonus - Member Services Mgr	0.00	1,500.00	0.00	1,500.00	1,500.00
Total Salaries and Wages	140,798.28	131,066.40	140,798.28	131,066.40	131,066.40
Payroll Expenses					
50300 · Employee Benefits	6,884.41	13,572.00	6,884.41	13,572.00	13,572.00
50325 · Payroll Fees - Staff Resources	2,099.67	3,300.00	2,099.67	3,300.00	3,300.00
50350 · Payroll Taxes	12,007.05	13,986.00	12,007.05	13,986.00	13,986.00
50400 · Worker's Compensation Insurance	796.39	1,705.00	796.39	1,705.00	1,705.00
50425 · 401(k) Match	4,223.86	3,797.04	4,223.86	3,797.04	3,797.04
Total Payroll Expenses	26,011.38	36,360.04	26,011.38	36,360.04	36,360.04

No assurance is provided on this financial statement.

**SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.
 SUPPLEMENTAL Statement of Activities
 January through December 2017**

Substantially All Disclosures Required by GAAP Omitted

Ordinary Income/Expense	Jan - Dec 17	Budget	Jan - Dec 17	YTD Budget	Annual Budget
Total Administrative Expenses	166,809.66	167,426.44	166,809.66	167,426.44	167,426.44
Operating Expenses					
51000 · Automobile Expense	0.00	960.00	0.00	960.00	960.00
51010 · Business Tax	10.00	0.00	10.00	0.00	0.00
51015 · Depreciation	540.00	360.00	540.00	360.00	360.00
51025 · Dues and Subscriptions	289.00	1,207.00	289.00	1,207.00	1,207.00
51050 · Insurance	5,092.12	2,100.00	5,092.12	2,100.00	2,100.00
51700 · Meals and Entertainment	511.30	600.00	511.30	600.00	600.00
51725 · Office Expense	3,418.56	2,400.00	3,418.56	2,400.00	2,400.00
51730 · Professional Fees					
53401 · Accounting	5,260.00	4,200.00	5,260.00	4,200.00	4,200.00
53403 · Audit	4,350.00	5,200.00	4,350.00	5,200.00	5,200.00
53404 · Computer Administration (IT)	1,200.00	1,200.00	1,200.00	1,200.00	1,200.00
53405 · Legal	572.92	600.00	572.92	600.00	600.00
43406 · Bank Service and Finance Fees	224.64	0.00	224.64	0.00	0.00
Total 51730 · Professional Fees	11,607.56	11,200.00	11,607.56	11,200.00	11,200.00
51735 · Rent	8,485.24	8,442.00	8,485.24	8,442.00	8,442.00
51750 · Staff Seminars and Travel	43.00	600.00	43.00	600.00	600.00
52300 · Telephone and Utilities	5,549.07	5,880.00	5,549.07	5,880.00	5,880.00
Total Operating Expenses	35,545.85	33,749.00	35,545.85	33,749.00	33,749.00
Membership Programs & Outreach					

No assurance is provided on this financial statement.

**SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.
 SUPPLEMENTAL Statement of Activities
 January through December 2017**

Substantially All Disclosures Required by GAAP Omitted

Ordinary Income/Expense	Jan - Dec 17	Budget	Jan - Dec 17	YTD Budget	Annual Budget
Subsidies					
51200 - Guaranteed Ride Home	104.50	177.54	104.50	177.54	177.54
51400 - Vampool Subsidy	0.00	110.00	0.00	110.00	110.00
51450 - Carpool Subsidy	27,250.00	24,942.92	27,250.00	24,942.92	24,942.92
51475 - RT Pass Subsidy	2,025.00	2,850.00	2,025.00	2,850.00	2,850.00
51500 - Transit					
51501 - Amtrak	1,450.00	2,600.00	1,450.00	2,600.00	2,600.00
51500 - Transit - Other	3,225.00	1,050.00	3,225.00	1,050.00	1,050.00
Total 51500 - Transit	4,675.00	3,650.00	4,675.00	3,650.00	3,650.00
56010 - Bike Subsidy - Purchase	14,313.27	14,400.00	14,313.27	14,400.00	14,400.00
56015 - Bike Subsidy - Maintenance	5,550.00	9,000.00	5,550.00	9,000.00	9,000.00
56055 - Capital Improvements Program	30,000.00	2,500.00	30,000.00	2,500.00	2,500.00
56066 - Residential Car Charging Subsidy	3,809.01	10,000.00	3,809.01	10,000.00	10,000.00
56067 - Walking Subsidy	1,400.00	3,600.00	1,400.00	3,600.00	3,600.00
56068 - High Efficiency Auto Subsidy	14,350.00	15,000.00	14,350.00	15,000.00	15,000.00
56069 - Commuter Bike Subsidy-Purchase	924.31	824.56	924.31	824.56	824.56
Total Subsidies	104,401.09	87,055.02	104,401.09	87,055.02	87,055.02
Programs					
56005 - Bike Safety Clinics	500.00	900.00	500.00	900.00	900.00
56008 - Bike Share Program	1,266.46	3,750.00	1,266.46	3,750.00	3,750.00

No assurance is provided on this financial statement.

**SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.
SUPPLEMENTAL Statement of Activities
January through December 2017**

Substantially All Disclosures Required by GAAP Omitted

	Ordinary Income/Expense				
	Jan - Dec 17	Budget	Jan - Dec 17	YTD Budget	Annual Budget
Total Programs	1,766.46	4,650.00	1,766.46	4,650.00	4,650.00
Outreach	700.00		700.00		
51505 · Property Manager Appreciation					
51595 · Marketing and Promotion Mat	1,554.47	1,940.00	1,554.47	1,940.00	1,940.00
52550 · Ice Cream Socials	4,761.83	9,220.00	4,761.83	9,220.00	9,220.00
51595 · Marketing and Promotion Mat. - Other	6,316.30	11,160.00	6,316.30	11,160.00	11,160.00
Total 51595 · Marketing and Promotion Mat.	12,032.60	22,120.00	12,032.60	22,120.00	22,120.00
51600 · Commuter Club					
51590 · Commuter Club Incentives	1,094.88	1,500.00	1,094.88	1,500.00	1,500.00
52541 · CC Website Development	1,949.00	2,000.00	1,949.00	2,000.00	2,000.00
51600 · Commuter Club - Other	104.00		104.00		
Total 51600 · Commuter Club	3,147.88	3,500.00	3,147.88	3,500.00	3,500.00
51804 · Annual Meeting					
51808 · Annual Member Recognition	0.00	1,695.00	0.00	1,695.00	1,695.00
51804 · Annual Meeting - Other	3,706.67	4,000.00	3,706.67	4,000.00	4,000.00
Total 51804 · Annual Meeting	3,706.67	5,695.00	3,706.67	5,695.00	5,695.00
51811 · Annual Member Recognition	1,530.00		1,530.00		
52400 · Sponsorship	1,000.00	1,435.00	1,000.00	1,435.00	1,435.00
56002 · Bike Commute Month	1,068.47	2,753.13	1,068.47	2,753.13	2,753.13
56003 · Quarterly Educational Lunches	789.94	1,400.00	789.94	1,400.00	1,400.00
56070 · Facebook Contests and Incentive	1,374.49	2,370.00	1,374.49	2,370.00	2,370.00
Total Outreach	19,633.75	28,313.13	19,633.75	28,313.13	28,313.13

No assurance is provided on this financial statement.

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.
 Quarterly Investment Policy Report
 As of December 31, 2017

Account	Total	Investment Type	Investment Return (APR)	Maturity Date
Business Banking Account	Total			
Cash in River City Checking	\$ 31,650.68	Cash/Cash Eqv	0.0 %	NA
Business Banking Account SubTotal	\$ 31,650.68			
Business Checking Account	Total			
Cash in PayPal	\$ 4,950.00	Cash/Cash Eqv	0.0 %	NA
Business Checking Account SubTotal	\$ 4,950.00			
Operating Reserve Account	Total			
River City Bank Liquid CD	\$ 42,847.22	Cash/Cash Eqv	0.31%	Monthly
Merrill Lynch Money Market	\$ 45,192.41	Cash/Cash Eqv	0.08%	NA
Operating Reserve Account SubTotal	\$ 88,039.63			
Capital Investment Account	Total			
Merrill Lynch Reserve Account	\$ 42,641.74	Cash/Cash Eqv	NA	NA
Change in Investment Value	\$ -			
Capital Investment Account SubTotal	\$ 42,641.74			
Grand Total	\$ 167,282.05			

Average Monthly Revenue Estimate \$ 27,565.00
 Average Monthly Expense Estimate \$ 30,000.00

Account	Total (\$)	Cash Flow Guidelines			
		Months Available	Minimum	Target	Maximum
Business Banking Account	\$ 31,651	1.1	2	3	4
Business Checking Account	\$ 4,950	0.2			
Operating Reserve Account	\$ 88,040	2.9	4	9	12
Capital Investment Account	\$ 42,642	1.4	0	3	6
Total	\$ 167,282				

Account	Asset Allocation Guidelines				
	Total (\$)	Percentage	Minimum	Target	Maximum
Cash/Cash Equivalent	\$ 167,282	45%	50%	75%	100%
Fixed Income	\$ -	0%	0%	25%	40%
Equity	\$ 202,029	55%	0%	0%	10%
Total	\$ 369,312				

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.
A/R Aging Summary
 As of December 31, 2017

	Current	1 - 30	31 - 60	61 - 90	> 90	TOTAL
Accuracy Plus Reporting, Inc	0.00	0.00	0.00	0.00	100.00	100.00
American Funds-c	0.00	0.00	0.00	0.00	0.00	0.00
Anixter	0.00	0.00	0.00	0.00	350.00	350.00
California Human Development	0.00	0.00	0.00	0.00	1,527.00	1,527.00
California Professional Firefighters	0.00	0.00	0.00	0.00	10,000.00	10,000.00
Californians For Quality Early Learning	0.00	0.00	0.00	0.00	1,425.00	1,425.00
Caltrop	0.00	0.00	0.00	0.00	1,425.15	1,425.15
Comcast	0.00	0.00	0.00	0.00	3,464.00	3,464.00
Community Health Charities of CA	0.00	0.00	0.00	0.00	450.00	450.00
Dan Parrish Insurance Services	0.00	0.00	0.00	0.00	800.00	800.00
Dept. of Food & Agriculture, State of CA	0.00	0.00	0.00	0.00	0.28	0.28
Dequine & Associates	0.00	0.00	0.00	0.00	450.00	450.00
Global Options, Inc.	0.00	0.00	0.00	0.00	450.00	450.00
IBM	0.00	0.00	0.00	0.00	944.25	944.25
Integra	0.00	0.00	0.00	0.00	495.30	495.30
Johanson & Associates	0.00	0.00	0.00	0.00	1,850.00	1,850.00
Kitchell	0.00	0.00	0.00	0.00	1,571.17	1,571.17
Konica Minolta Business Solutions	0.00	0.00	0.00	0.00	1,150.00	1,150.00
New Horizons	0.00	0.00	0.00	0.00	592.97	592.97
Passport Health Communications	0.00	0.00	0.00	0.00	0.00	0.00
PG & E Natomas Park	0.00	0.00	0.00	0.00	350.00	350.00
Ratto Law Firm	0.00	0.00	0.00	0.00	-87.50	-87.50
Reading Partners	0.00	0.00	0.00	0.00	800.00	800.00
RR Donnelly	0.00	0.00	0.00	0.00	450.00	450.00
Sac Region Comm To End Homelessness	0.00	0.00	0.00	0.00	975.00	975.00
Sacramento Area Council Govts	14,460.87	0.00	0.00	0.00	-14,460.87	0.00
Sacramento Covered	0.00	0.00	0.00	0.00	450.00	450.00
Sacramento Metropolitan Air Quality	0.00	0.00	0.00	500.00	0.00	500.00
Sierra Nevada Journey	0.00	0.00	0.00	0.00	975.00	975.00
SMAQMD	0.00	0.00	0.00	0.00	5,000.00	5,000.00
Southwest Securities, Inc.	0.00	0.00	0.00	0.00	1,050.00	1,050.00
Sutter Suite 150	0.00	0.00	0.00	0.00	2,099.85	2,099.85
Thanh T. Foxx, Inc.	0.00	0.00	0.00	0.00	350.00	350.00
Wayne C. Johnson & Associates	0.00	0.00	0.00	0.00	1,150.00	1,150.00
TOTAL	14,460.87	0.00	0.00	500.00	26,371.60	41,332.47

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.
A/R Aging Detail
 As of December 31, 2017

	Type	Date	Num	Name	Terms	Due Date	Aging	Open Balance
Current	General Journal	12/31/2017	PB0316-15	Sacramento Area Council Govts				14,460.87
Total Current								<u>14,460.87</u>
1 - 30								
Total 1 - 30								
31 - 60								
Total 31 - 60								
61 - 90	Invoice	10/20/2017	1317	Sacramento Metropolitan Air Quality	Due Upon Receipt	10/20/2017	72	<u>500.00</u>
Total 61 - 90								<u>500.00</u>
> 90								
	Invoice	01/01/2010	105	Johanson & Associates	Due Upon Receipt	01/01/2010	2,921	350.00
	Invoice	01/02/2012	103	Johanson & Associates	Due Upon Receipt	01/02/2012	2,190	350.00
	Invoice	01/01/2014	616	Johanson & Associates	Due Upon Receipt	01/01/2014	1,460	350.00
	Invoice	01/01/2015	809	Johanson & Associates	Due Upon Receipt	01/01/2015	1,095	350.00
	Invoice	01/01/2015	813	Konica Minolta Business Solutions	Due Upon Receipt	01/01/2015	1,095	350.00
	Invoice	01/01/2015	839	PG & E Natomas Park	Due Upon Receipt	01/01/2015	1,095	350.00
	Invoice	01/01/2015	888	Wayne C. Johnson & Associates	Due Upon Receipt	01/01/2015	1,095	350.00
	General Journal	03/31/2015	PB0315-05	American Funds-c				940.16
	General Journal	04/01/2015	PB0415-01	American Funds-c				-940.16
	Invoice	05/08/2015	900	Californians For Quality Early Learning	Due Upon Receipt	05/08/2015	970	175.00
	Invoice	05/08/2015	901	Sac Region Comm To End Homelessness	Due Upon Receipt	05/08/2015	970	175.00
	Invoice	05/08/2015	902	Sierra Nevada Journey	Due Upon Receipt	05/08/2015	970	175.00
	Invoice	06/10/2015	904	California Professional Firefighters	Due Upon Receipt	06/10/2015	935	5,000.00
	Invoice	01/01/2016	915	Anixter	Due Upon Receipt	01/01/2016	730	350.00
	Invoice	01/01/2016	941	California Human Development	Due Upon Receipt	01/01/2016	730	610.80
	Invoice	01/01/2016	944	California Professional Firefighters	Due Upon Receipt	01/01/2016	730	5,000.00
	Invoice	01/01/2016	962	Comcast	Due Upon Receipt	01/01/2016	730	1,385.60
	Invoice	01/01/2016	966	Californians For Quality Early Learning	Due Upon Receipt	01/01/2016	730	350.00
	Invoice	01/01/2016	969	Dan Parrish Insurance Services	Due Upon Receipt	01/01/2016	730	350.00
	Invoice	01/01/2016	1016	Konica Minolta Business Solutions	Due Upon Receipt	01/01/2016	730	350.00
	Invoice	01/01/2016	1032	New Horizons	Due Upon Receipt	01/01/2016	730	592.97
	Invoice	01/01/2016	1052	Reading Partners	Due Upon Receipt	01/01/2016	730	350.00
	Invoice	01/01/2016	1063	Sierra Nevada Journey	Due Upon Receipt	01/01/2016	730	350.00
	Invoice	01/01/2016	1068	Sac Region Comm To End Homelessness	Due Upon Receipt	01/01/2016	730	350.00
	Invoice	01/01/2016	1080	Thanh T. Foxx, Inc.	Due Upon Receipt	01/01/2016	730	350.00
	Invoice	01/01/2016	1093	Wayne C. Johnson & Associates	Due Upon Receipt	01/01/2016	730	350.00
	Invoice	06/16/2016	1104	SMAQMD	Due Upon Receipt	06/16/2016	563	4,500.00
	Invoice	06/16/2016	1105	SMAQMD	Due Upon Receipt	06/16/2016	563	500.00
	Credit Memo	07/13/2016	1114	Ratto Law Firm		07/13/2016	536	-87.50
	Payment	10/14/2016	1102251490	Sacramento Area Council Govts				-14,460.87
	Invoice	01/02/2017	1122	Accuracy Plus Reporting, Inc	Due Upon Receipt	01/02/2017	363	100.00
	Invoice	01/02/2017	1153	California Human Development	Due Upon Receipt	01/02/2017	363	916.20
	Invoice	01/02/2017	1156	Californians For Quality Early Learning	Due Upon Receipt	01/02/2017	363	450.00
	Invoice	01/02/2017	1158	Caltrop	Due Upon Receipt	01/02/2017	363	1,425.15
	Invoice	01/02/2017	1173	Comcast	Due Upon Receipt	01/02/2017	363	2,078.40
	Invoice	01/02/2017	1175	Community Health Charities of CA	Due Upon Receipt	01/02/2017	363	450.00
	Invoice	01/02/2017	1177	Californians For Quality Early Learning	Due Upon Receipt	01/02/2017	363	450.00
	Invoice	01/02/2017	1179	Dan Parrish Insurance Services	Due Upon Receipt	01/02/2017	363	450.00
	Invoice	01/02/2017	1182	Dequiline & Associates	Due Upon Receipt	01/02/2017	363	450.00
	Invoice	01/02/2017	1199	Global Options, Inc.	Due Upon Receipt	01/02/2017	363	450.00
	Invoice	01/02/2017	1217	Integra	Due Upon Receipt	01/02/2017	363	495.30
	Invoice	01/02/2017	1221	Johanson & Associates	Due Upon Receipt	01/02/2017	363	450.00
	Invoice	01/02/2017	1225	Konica Minolta Business Solutions	Due Upon Receipt	01/02/2017	363	450.00
	Invoice	01/02/2017	1256	Reading Partners	Due Upon Receipt	01/02/2017	363	450.00
	Invoice	01/02/2017	1260	RR Donnelly	Due Upon Receipt	01/02/2017	363	450.00
	Invoice	01/02/2017	1263	Sacramento Covered	Due Upon Receipt	01/02/2017	363	450.00
	Invoice	01/02/2017	1266	Sierra Nevada Journey	Due Upon Receipt	01/02/2017	363	450.00
	Invoice	01/02/2017	1270	Southwest Securities, Inc.	Due Upon Receipt	01/02/2017	363	1,050.00
	Invoice	01/02/2017	1271	Sac Region Comm To End Homelessness	Due Upon Receipt	01/02/2017	363	450.00
	Invoice	01/02/2017	1280	Sutter Suite 150	Due Upon Receipt	01/02/2017	363	2,099.85
	Invoice	01/02/2017	1286	IBM	Due Upon Receipt	01/02/2017	363	944.25
	Invoice	01/02/2017	1294	Wayne C. Johnson & Associates	Due Upon Receipt	01/02/2017	363	450.00
	Invoice	01/02/2017	1304	Kitchell	Due Upon Receipt	01/02/2017	363	1,571.17

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.
A/R Aging Detail
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	Payment	01/27/2017	1079050	Passport Health Communications					-2,054.70
	Payment	02/28/2017	1102324419	Sacramento Area Council Govts					-14,874.00
	General Journal	03/31/2017	PB062016-2	Passport Health Communications					2,054.70
	Invoice	06/02/2017	1310	Aiken Welch		06/02/2017	212		225.00
	Invoice	06/30/2017	1316	Sacramento Area Council Govts	Due Upon Receipt	06/30/2017	184		14,874.00
	Invoice	07/19/2017	1312	Dept. of Food & Agriculture, State of CA	Due Upon Receipt	07/19/2017	165		0.26
Total > 90									26,371.60
TOTAL									41,332.47